** Return of Organization Exempt From Income Tax **

Under section 501(c)(3), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

- Do not enter social security numbers on this form as it may be made public.
- Go to www.irs.gov/Form990 for instructions and the latest information.

For the 2019 calendar year, or tax year beginning and ending JUL 1, 2019 and ending JUN 30, 2020

B Name of organization

AMERICAN HORTICULTURAL SOCIETY

C Number and street (or P.O. box if mail is not delivered to street address)

7931 EAST BOULEVARD DRIVE

D Employer identification number

53-0226408

E Telephone number

(703) 768-5700

F Name and address of principal officer: J. ROBERT BRACKMAN

SAME AS C ABOVE

H(a) Is this a group return for subordinates? Yes ☑ No ☐

H(b) Are all subordinates included? Yes ☑ No ☐

I Tax-exempt status: 501(c)(3) ☑ 501(c)(4) ☐ 501(c)(5) ☐ 501(c)(6) ☐

J Website: www.ahsgardening.org

K Form of organization: Corporation ☑ Trust ☐ Association ☐ Other ☐

L Year of formation: 1932 M State of legal domicile: DC

Part I Summary

<table>
<thead>
<tr>
<th></th>
<th>Prior Year</th>
<th>Current Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>1,026,063</td>
<td>1,295,591</td>
</tr>
<tr>
<td>2</td>
<td>1,629,263</td>
<td>1,162,432</td>
</tr>
<tr>
<td>3</td>
<td>105,211</td>
<td>79,740</td>
</tr>
<tr>
<td>4</td>
<td>303,222</td>
<td>188,520</td>
</tr>
<tr>
<td>5</td>
<td>3,063,759</td>
<td>2,726,283</td>
</tr>
<tr>
<td>6</td>
<td>1,188,338</td>
<td>1,179,965</td>
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<tr>
<td>7</td>
<td>66,000</td>
<td>77,590</td>
</tr>
<tr>
<td>8</td>
<td>364,667</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>1,465,938</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>3,024,856</td>
<td>2,723,493</td>
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<tr>
<td>11</td>
<td>38,903</td>
<td>2,790</td>
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<tr>
<td>12</td>
<td>6,256,235</td>
<td>6,385,269</td>
</tr>
<tr>
<td>13</td>
<td>1,812,182</td>
<td>1,924,886</td>
</tr>
<tr>
<td>14</td>
<td>4,444,053</td>
<td>4,460,383</td>
</tr>
</tbody>
</table>

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: J. ROBERT BRACKMAN, INTERIM CEO

Date: 08/17/21

Preparer's signature: Frank H. Smith

Date: 08/17/21

Firm’s name: MARCUM LLP

Form 990 (2019)

*** ELECTRONICALLY FILED ON 08/18/2021 ***
1. Briefly describe the organization's mission:

**PROMOTE GARDENING IN AMERICA BY CONNECTING PEOPLE AND PLANTS,**

**ENCOURAGING STEWARDSHIP OF THE EARTH, AND CELEBRATING THE ART AND SCIENCE OF HORTICULTURE.**

2. Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

If “Yes,” describe these new services on Schedule O.

3. Did the organization cease conducting, or make significant changes in how it conducts, any program services?

If “Yes,” describe these changes on Schedule O.

4. Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a.**

(Code: ) (Expenses $ 586,728. including grants of $ ) (Revenue $ 573,156.)

**EDUCATIONAL PROGRAMS** — THESE ACTIVITIES FOCUS ON SHARING THE ART AND PRACTICE OF HORTICULTURE WITH PEOPLE AT ALL LEVELS OF GARDENING EXPERTISE, WITH A SPECIAL EMPHASIS ON GARDENING FOR CHILDREN AND YOUTH. SINCE 1993, THE SOCIETY HAS HOSTED THE NATIONAL CHILDREN AND YOUTH GARDEN SYMPOSIUM THAT IS COMMITTED TO BRIDGING THE GROWING DIVIDE THAT SEPARATES YOUNG PEOPLE FROM THE NATURAL WORLD. THE SOCIETY’S INTERNSHIP PROGRAM PROVIDES VALUABLE HANDS-ON EXPERIENCE FOR COLLEGE STUDENTS, HELPING TO SHAPE THE HORTICULTURAL LEADERS OF TOMORROW. THE SOCIETY PARTNERS WITH A RANGE OF NONPROFIT ORGANIZATIONS AND GOVERNMENTAL AGENCIES TO EDUCATE AND ENGAGE THE PUBLIC ON ISSUES AT THE INTERSECTION OF HORTICULTURE, THE ENVIRONMENT, INDIVIDUAL AND COMMUNITY HEALTH. A RECIPROCAL ADMISSION PROGRAM OFFERS MEMBERS FREE OR REDUCED ADMISSION

**4b.**

(Code: ) (Expenses $ 558,019. including grants of $ ) (Revenue $ 589,276.)

**MEMBERSHIP** — AS A MEMBERSHIP ORGANIZATION, THE AHS PROVIDES SERVICES AND OUTREACH IN SUPPORT OF ITS MEMBERS THROUGHOUT THE UNITED STATES AND INTERNATIONALLY. MEMBER COMMUNICATIONS AND OTHER BENEFITS PROVIDE SUPPORTERS WITH THE INFORMATION AND INSPIRATION THEY NEED TO BE SUCCESSFUL GARDENERS — ENRICHING THEIR LIVES AND INSPIRING THEM TO HAVE A POSITIVE IMPACT ON THEIR COMMUNITIES. IN ADDITION, THESE ACTIVITIES CONTRIBUTE TO THE ORGANIZATIONAL OBJECTIVES OF HELPING MORE AMERICANS ENJOY THE REWARDS OF GARDENS AND GARDENING, CELEBRATING THE DIVERSITY OF HORTICULTURE IN AMERICA, AND ENCOURAGING EARTH-FRIENDLY GARDENING PRACTICES. RECIPROCAL MEMBERSHIP AGREEMENTS CONNECT AHS MEMBERS WITH A NATIONAL NETWORK OF PUBLIC GARDENS AND HORTICULTURAL ORGANIZATIONS EXTENDING THE SOCIETY'S EDUCATIONAL REACH.

**4c.**

(Code: ) (Expenses $ 475,924. including grants of $ ) (Revenue $ 19,149.)

**COMMUNICATIONS** — COMMUNICATIONS ACTIVITIES ARE A KEY PART OF THE SOCIETY’S EDUCATIONAL OUTREACH AND MEMBER SERVICE OFFERINGS. THE SOCIETY’S FLAGSHIP BIMONTHLY MEMBER PUBLICATION, THE AMERICAN GARDENER MAGAZINE PROVIDES USEFUL AND AUTHORITATIVE INFORMATION ON A RANGE OF HORTICULTURE TOPICS. IN COMBINATION WITH OTHER RESOURCES OFFERED VIA THE SOCIETY’S WEBSITE, AHSGARDENING.ORG, AN ONLINE MAGAZINE ARCHIVE, WITH ISSUES DATING BACK TO 1922, PROVIDES THE GENERAL PUBLIC WITH ACCESS TO A VAST TROVE OF GARDENING INFORMATION AND IDEAS. WITH MORE THAN 100 BOOKS DEVOTED TO HORTICULTURAL PRACTICE AND THE WORLD OF ORNAMENTAL PLANTS PUBLISHED UNDER THE SOCIETY BANNER, THE SOCIETY IS A LEADER IN CREATING AUTHORITATIVE GARDENING REFERENCE BOOKS THAT PUT THE MOST CURRENT HORTICULTURAL INFORMATION IN THE HANDS OF PROFESSIONAL AND

**4d.**

Other program services (Describe on Schedule O.)

(Expenses $ 396,845. including grants of $ ) (Revenue $ 4,314.)

**4e.**

Total program service expenses | 2,017,516.
Part IV Checklist of Required Schedules

1. Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?
   Yes | No
   1 | X

2. Is the organization required to complete Schedule B, Schedule of Contributors?
   Yes | No
   2 | X

3. Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
   Yes | No
   3 | X

4. Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
   Yes | No
   4 | X

5. Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III
   Yes | No
   5 | X

6. Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
   Yes | No
   6 | X

7. Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
   Yes | No
   7 | X

8. Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
   Yes | No
   8 | X

9. Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
   Yes | No
   9 | X

10. Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V
    Yes | No
    10 | X

11. If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.

   a. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI
      Yes | No
      11a | X

   b. Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
      Yes | No
      11b | X

   c. Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
      Yes | No
      11c | X

   d. Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
      Yes | No
      11d | X

   e. Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
      Yes | No
      11e | X

   f. Did the organization’s separate or consolidated financial statements for the tax year include a footnote that addresses the organization’s liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
      Yes | No
      11f | X

12a. Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII
    Yes | No
    12a | X

    b. Was the organization included in consolidated, independent audited financial statements for the tax year?
      If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
      Yes | No
      12b | X

13. Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
    Yes | No
    13 | X

14a. Did the organization maintain an office, employees, or agents outside of the United States?
    Yes | No
    14a | X

   b. Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? If "Yes," complete Schedule F, Parts I and IV
      Yes | No
      14b | X

15. Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV
    Yes | No
    15 | X

16. Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV
    Yes | No
    16 | X

17. Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I
    Yes | No
    17 | X

18. Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
    Yes | No
    18 | X

19. Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III
    Yes | No
    19 | X

20a. Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
    Yes | No
    20a | X

   b. If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?
      Yes | No
      20b | X

21. Did the organization report more than $5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 17? If "Yes," complete Schedule I, Parts I and II
    Yes | No
    21 | X
### Part IV Checklist of Required Schedules (continued)

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>22 Did the organization report more than $5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>23 Did the organization answer &quot;Yes&quot; to Part VII, Section A, line 3, 4, or 5 about compensation of the organization’s current and former officers, directors, trustees, key employees, and highest compensated employees? If &quot;Yes&quot;, complete Schedule J</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? If &quot;Yes&quot;, answer lines 24b through 24d and complete Schedule K. If &quot;No&quot;, go to line 25a</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>24d Did the organization act as an &quot;on behalf of&quot; issuer for bonds outstanding at any time during the year?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization’s prior Forms 990 or 990-EZ?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If &quot;Yes&quot;, complete Schedule L, Part I</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If &quot;Yes&quot;, complete Schedule L, Part IV</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>b A family member of any individual described in line 28a? If &quot;Yes&quot;, complete Schedule L, Part IV</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If &quot;Yes&quot;, complete Schedule L, Part IV</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>29 Did the organization receive more than $25,000 in non-cash contributions? If &quot;Yes&quot;, complete Schedule M</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If &quot;Yes&quot;, complete Schedule M</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>31 Did the organization liquidate, terminate, or dissolve and cease operations? If &quot;Yes&quot;, complete Schedule N, Part I</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If &quot;Yes&quot;, complete Schedule N, Part II</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If &quot;Yes&quot;, complete Schedule R, Part I</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>34 Was the organization related to any tax-exempt or taxable entity? If &quot;Yes&quot;, complete Schedule R, Part II, III, or IV, and Part V, line 1</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>35b If &quot;Yes&quot; to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If &quot;Yes&quot;, complete Schedule R, Part V, line 2</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If &quot;Yes&quot;, complete Schedule R, Part V, line 2</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If &quot;Yes&quot;, complete Schedule R, Part VI</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?</td>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>

**Note:** All Form 990 filers are required to complete Schedule O

### Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>1b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>1c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?</td>
<td>Yes</td>
<td>No</td>
</tr>
</tbody>
</table>
Part V

Statements Regarding Other IRS Filings and Tax Compliance (continued)

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return .......................................................... 2a 27

b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?

   Yes  No

   2b X

Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)

3a Did the organization have unrelated business gross income of $1,000 or more during the year?

   Yes  No

   3a X 3b X

b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O

4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

   Yes  No

   4a X

b If "Yes," enter the name of the foreign country ▶


5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?

   Yes  No

   5a X

b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?

   Yes  No

   5b X

5c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?

6a Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?

   Yes  No

   6a X

b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?

6b Organizations that may receive deductible contributions under section 170(c).

a Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?

   Yes  No

   7a X

b Did the organization notify the donor of the value of the goods or services provided?

   Yes  No

   7b X

c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?

   Yes  No

   7c X

d If "Yes," indicate the number of Forms 8282 filed during the year .......................................................... 7d

7e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

   Yes  No

   7e X

f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

   Yes  No

   7f X

g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?

   Yes  No

   7g

h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?

   Yes  No

   7h

8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 

9 Sponsoring organizations maintaining donor advised funds.

a Did the sponsoring organization make any taxable distributions under section 4966?

   Yes  No

   9a

b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?

   Yes  No

   9b

10 Section 501(c)(7) organizations. Enter:

a Initiation fees and capital contributions included on Part VIII, line 12 .......................................................... 10a

b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities .......................................................... 10b

11 Section 501(c)(12) organizations. Enter:

a Gross income from members or shareholders .......................................................... 11a

b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) .......................................................... 11b

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

   Yes  No

   12a

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year .......................................................... 12b

13 Section 501(c)(29) qualified nonprofit health insurance issuers.

a Is the organization licensed to issue qualified health plans in more than one state?

   Yes  No

   Note: See the instructions for additional information the organization must report on Schedule O.

   13a

b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans .......................................................... 13b

14a Did the organization receive any payments for indoor tanning services during the tax year?

   Yes  No

   14a X

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O

15 Is the organization subject to the section 4960 tax on payment(s) of more than $1,000,000 in remuneration or excess parachute payment(s) during the year?

   Yes  No

   15 X

If "Yes," see instructions and file Form 4720, Schedule N.

16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

   Yes  No

   If "Yes," complete Form 4720, Schedule O.
Part VI Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year

If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.

1b Enter the number of voting members included on line 1a, above, who are independent

2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?

3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?

4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?

5 Did the organization become aware during the year of a significant diversion of the organization’s assets?

6 Did the organization have members or stockholders?

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?

7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?

8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:

8a The governing body

8b Each committee with authority to act on behalf of the governing body

9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization’s mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?

10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization’s exempt purposes?

11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?

11b Describe in Schedule O the process, if any, by which the organization to review this Form 990.

12a Did the organization have a written conflict of interest policy? If "No," go to line 13

12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?

12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done

13 Did the organization have a written whistleblower policy?

14 Did the organization have a written document retention and destruction policy?

15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

15a The organization’s CEO, Executive Director, or top management official

15b Other officers or key employees of the organization

If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?

16b Did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization’s exempt status with respect to such arrangements?

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)’s only) available for public inspection. Indicate how you made these available. Check all that apply.

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization’s books and records

JOAN WRIGHT - (703) 768-5700

7931 EAST BOULEVARD DRIVE, ALEXANDRIA, VA 22308

SEE SCHEDULE O FOR FULL LIST OF STATES

Form 990 (2019)  AMERICAN HORTICULTURAL SOCIETY  53-0226408  Page 6

93206 01-20-20
16360817 150872 AHS  2019.06010 AMERICAN HORTICULTURAL SO AHS____3
### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization’s tax year.

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization’s **current** key employees, if any. See instructions for definition of “key employee.”
- List all of the organization’s **five current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations.
- List all of the organization’s **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

<table>
<thead>
<tr>
<th>(A) Name and title</th>
<th>(B) Average hours per week (list any hours for related organizations below line)</th>
<th>(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)</th>
<th>(D) Reportable compensation from the organization (W-2/1099-MISC)</th>
<th>(E) Reportable compensation from related organizations (W-2/1099-MISC)</th>
<th>(F) Estimated amount of other compensation from the organization and related organizations</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) MARY ELIZABETH TUTTLE</td>
<td>37.50 X</td>
<td>144,423.</td>
<td>0.</td>
<td>10,771.</td>
<td></td>
</tr>
<tr>
<td>PRESIDENT &amp; CEO - UNTIL 10/2019</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>(2) J. ROBERT BRACKMAN</td>
<td>40.00 X</td>
<td>24,040.</td>
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<tr>
<td>INTERIM CEO</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(3) ERICH VEITENHEIMER</td>
<td>5.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
<td></td>
</tr>
<tr>
<td>CHAIRMAN</td>
<td></td>
<td></td>
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<tr>
<td>(4) NANCY ROSS</td>
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<tr>
<td>TREASURER</td>
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<td></td>
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<tr>
<td>(5) NANCY HARGROVES</td>
<td>2.00 X</td>
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<td>0.</td>
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</tr>
<tr>
<td>SECRETARY - UNTIL 05/2020</td>
<td></td>
<td></td>
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<tr>
<td>(6) HOLLY SHIMIZU</td>
<td>2.00 X</td>
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<td>0.</td>
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<tr>
<td>DIRECTOR, SECRETARY - AS OF 06/2020</td>
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<tr>
<td>(7) R. ELLEN AVELLINO</td>
<td>1.00 X</td>
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<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>(8) SKIPP CALVERT</td>
<td>1.00 X</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>(9) TIM J. CONLON</td>
<td>2.00 X</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
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<tr>
<td>(10) LAURA DOWLING</td>
<td>1.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
<td></td>
</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
<td></td>
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<tr>
<td>(11) CATHERINE HAYES</td>
<td>5.00 X</td>
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<td>0.</td>
<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>(12) MARY PAT MATHESON</td>
<td>2.00 X</td>
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<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>(13) RACHEL MUIR</td>
<td>1.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
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<tr>
<td>(14) ROBERT MURRAY</td>
<td>2.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
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</tr>
<tr>
<td>(15) CINDY TYLER</td>
<td>3.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
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</tr>
<tr>
<td>DIRECTOR</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>(16) MARCIA ZECH</td>
<td>2.00 X</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
<td></td>
</tr>
</tbody>
</table>
### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

<table>
<thead>
<tr>
<th>(A) Name and title</th>
<th>(B) Average hours per week (list any hours for related organizations below line)</th>
<th>(C) Position</th>
<th>(D) Reportable compensation from the organization (W-2/1099-MISC)</th>
<th>(E) Reportable compensation from related organizations (W-2/1099-MISC)</th>
<th>(F) Estimated amount of other compensation from the organization and related organizations</th>
</tr>
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<tbody>
<tr>
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</tr>
</tbody>
</table>

1b Subtotal: $168,463.00, 0.00, 10,771.00

c Total from continuation sheets to Part VII, Section A: $0.00, 0.00, 0.00

d Total (add lines 1b and 1c): $168,463.00, 0.00, 10,771.00

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization: 1

<table>
<thead>
<tr>
<th></th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>3</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>5</td>
<td></td>
<td>X</td>
</tr>
</tbody>
</table>

### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization’s tax year.

<table>
<thead>
<tr>
<th>(A) Name and business address</th>
<th>(B) Description of services</th>
<th>(C) Compensation</th>
</tr>
</thead>
<tbody>
<tr>
<td>NONE</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
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</tr>
</tbody>
</table>

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization: 0
### Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

<table>
<thead>
<tr>
<th>Contributions, Gifts, Grants and Other Similar Amounts</th>
<th>Business Code</th>
<th>(A) Total revenue</th>
<th>(B) Related or exempt function revenue</th>
<th>(C) Unrelated business revenue</th>
<th>(D) Revenue excluded from tax under sections 512 - 514</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 a Federated campaigns</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b Membership dues</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c Fundraising events</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d Related organizations</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>e Government grants (contributions)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>f All other contributions, gifts, grants, and similar amounts not included above</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>g Noncash contributions included in lines 1a-1f</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>h Total. Add lines 1a-1f</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,295,591.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Program Service Revenue</th>
<th>Business Code</th>
<th>(A) Total revenue</th>
<th>(B) Related or exempt function revenue</th>
<th>(C) Unrelated business revenue</th>
<th>(D) Revenue excluded from tax under sections 512 - 514</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 a MEMBERSHIP DUES</td>
<td>900099</td>
<td>589,276.</td>
<td></td>
<td>589,276.</td>
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</tr>
<tr>
<td>b EDUCATIONAL PROGRAMS</td>
<td>900099</td>
<td>573,156.</td>
<td></td>
<td>573,156.</td>
<td></td>
</tr>
<tr>
<td>c</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>f All other program service revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>g Total. Add lines 2a-2f</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>1,162,432.</td>
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</table>

<table>
<thead>
<tr>
<th>Other Revenue</th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>3 Investment income (including dividends, interest, and other similar amounts)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 Income from investment of tax-exempt bond proceeds</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5 Royalties</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2,373.</td>
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<tr>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>6 a Gross rents</td>
<td>6a 185,670.</td>
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<td></td>
<td></td>
<td></td>
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<tr>
<td>b Less: rental expenses</td>
<td>6b 31,179.</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>c Rental income or (loss)</td>
<td>6c 154,491.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d Net rental income or (loss)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>154,491.</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>7 a Gross amount from sales of assets other than inventory</td>
<td>7a 738,287.</td>
<td></td>
<td></td>
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<tr>
<td>b Less: cost or other basis and sales expenses</td>
<td>7b 726,510.</td>
<td></td>
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<tr>
<td>c Gain or (loss)</td>
<td>7c 11,777.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d Net gain or (loss)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>11,777.</td>
</tr>
<tr>
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</tr>
<tr>
<td>8 a Gross income from fundraising events (not including $86,931. of contributions reported on line 1c). See Part IV, line 18</td>
<td>8a 107,034.</td>
<td></td>
<td></td>
<td>107,034.</td>
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</tr>
<tr>
<td>b Less: direct expenses</td>
<td>8b 107,034.</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>c Net income or (loss) from fundraising events</td>
<td></td>
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<td>0.</td>
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<tr>
<td></td>
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<tr>
<td>9 a Gross income from gaming activities. See Part IV, line 19</td>
<td>9a</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>b Less: direct expenses</td>
<td>9b</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c Net income or (loss) from gaming activities</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>10 a Gross sales of inventory, less returns and allowances</td>
<td>10a 28,494.</td>
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</tr>
<tr>
<td>b Less: cost of goods sold</td>
<td>10b 24,180.</td>
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</tr>
<tr>
<td>c Net income or (loss) from sales of inventory</td>
<td></td>
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<td></td>
<td>4,314.</td>
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<tr>
<td></td>
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<td>11 a ADVERTISING</td>
<td>541800</td>
<td>19,149.</td>
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<td>19,149.</td>
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<tr>
<td>b OTHER</td>
<td>900099</td>
<td>8,193.</td>
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<td>8,193.</td>
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<tr>
<td>c</td>
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<td></td>
</tr>
<tr>
<td>d All other revenue</td>
<td></td>
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<tr>
<td>e Total. Add lines 11a-11d</td>
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<td>27,342.</td>
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<table>
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<th>Miscellaneous Revenue</th>
<th>Business Code</th>
<th>(A) Total revenue</th>
<th>(B) Related or exempt function revenue</th>
<th>(C) Unrelated business revenue</th>
<th>(D) Revenue excluded from tax under sections 512 - 514</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 Total revenue. See instructions</td>
<td></td>
<td>2,726,283.</td>
<td>1,166,746.</td>
<td>19,149.</td>
<td>244,797.</td>
</tr>
</tbody>
</table>
### Form 990 (2019)

**AMERICAN HORTICULTURAL SOCIETY**

53-0226408

**Page 10**

**Part IX** Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

<table>
<thead>
<tr>
<th></th>
<th>(A) Total expenses</th>
<th>(B) Program service expenses</th>
<th>(C) Management and general expenses</th>
<th>(D) Fundraising expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Grants and other assistance to domestic individuals. See Part IV, line 22</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Benefits paid to or for members</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Compensation of current officers, directors, trustees, and key employees</td>
<td>172,995.</td>
<td>51,898.</td>
<td>69,198.</td>
</tr>
<tr>
<td>6</td>
<td>Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Other salaries and wages</td>
<td>825,562.</td>
<td>659,881.</td>
<td>108,985.</td>
</tr>
<tr>
<td>8</td>
<td>Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)</td>
<td>18,257.</td>
<td>14,760.</td>
<td>2,321.</td>
</tr>
<tr>
<td>9</td>
<td>Other employee benefits</td>
<td>83,617.</td>
<td>57,997.</td>
<td>17,296.</td>
</tr>
<tr>
<td>10</td>
<td>Payroll taxes</td>
<td>79,534.</td>
<td>56,469.</td>
<td>14,316.</td>
</tr>
<tr>
<td>11</td>
<td>Fees for services (nonemployees):</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>Management</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>Legal</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c</td>
<td>Accounting</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d</td>
<td>Lobbying</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>e</td>
<td>Professional fundraising services. See Part IV, line 17</td>
<td>77,590.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>f</td>
<td>Investment management fees</td>
<td>20,292.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>g</td>
<td>Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)</td>
<td>212,794.</td>
<td>204,680.</td>
<td>8,114.</td>
</tr>
<tr>
<td>12</td>
<td>Advertising and promotion</td>
<td>11,972.</td>
<td>9,886.</td>
<td>2,082.</td>
</tr>
<tr>
<td>13</td>
<td>Office expenses</td>
<td>448,990.</td>
<td>380,298.</td>
<td>20,881.</td>
</tr>
<tr>
<td>14</td>
<td>Information technology</td>
<td>42,208.</td>
<td>34,140.</td>
<td>4,474.</td>
</tr>
<tr>
<td>15</td>
<td>Royalties</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>16</td>
<td>Occupancy</td>
<td>73,454.</td>
<td>52,249.</td>
<td>13,084.</td>
</tr>
<tr>
<td>17</td>
<td>Travel</td>
<td>43,302.</td>
<td>32,302.</td>
<td>6,265.</td>
</tr>
<tr>
<td>18</td>
<td>Payments of travel or entertainment expenses for any federal, state, or local public officials</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>19</td>
<td>Conferences, conventions, and meetings</td>
<td>371,843.</td>
<td>298,703.</td>
<td>3,086.</td>
</tr>
<tr>
<td>20</td>
<td>Interest</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>21</td>
<td>Payments to affiliates</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>Depreciation, depletion, and amortization</td>
<td>102,224.</td>
<td>72,579.</td>
<td>18,400.</td>
</tr>
<tr>
<td>23</td>
<td>Insurance</td>
<td>27,718.</td>
<td>19,680.</td>
<td>4,989.</td>
</tr>
<tr>
<td>24</td>
<td>Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>LIST RENTALS</td>
<td>27,267.</td>
<td>27,267.</td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>BAD DEBT EXPENSE</td>
<td>16,371.</td>
<td></td>
<td>16,371.</td>
</tr>
<tr>
<td>c</td>
<td>TAXES AND LICENSES</td>
<td>10,514.</td>
<td>4,430.</td>
<td>692.</td>
</tr>
<tr>
<td>d</td>
<td>DONATED GOODS</td>
<td>2,530.</td>
<td>2,530.</td>
<td></td>
</tr>
<tr>
<td>e</td>
<td>All other expenses</td>
<td>2,122.</td>
<td>821.</td>
<td>797.</td>
</tr>
<tr>
<td>25</td>
<td>Total functional expenses. Add lines 1 through 24e</td>
<td>2,723,493.</td>
<td>2,017,516.</td>
<td>341,310.</td>
</tr>
<tr>
<td>26</td>
<td>Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Part X: Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

<table>
<thead>
<tr>
<th></th>
<th>(A) Beginning of year</th>
<th>(B) End of year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Cash - non-interest-bearing</td>
<td>487,530.</td>
</tr>
<tr>
<td>2</td>
<td>Savings and temporary cash investments</td>
<td>553,731.</td>
</tr>
<tr>
<td>3</td>
<td>Pledges and grants receivable, net</td>
<td>16,371.</td>
</tr>
<tr>
<td>4</td>
<td>Accounts receivable, net</td>
<td>4</td>
</tr>
<tr>
<td>5</td>
<td>Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Notes and loans receivable, net</td>
<td>1,190.</td>
</tr>
<tr>
<td>8</td>
<td>Inventories for sale or use</td>
<td>178,833.</td>
</tr>
<tr>
<td>9</td>
<td>Prepaid expenses and deferred charges</td>
<td>11</td>
</tr>
<tr>
<td>10a</td>
<td>Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D</td>
<td>3,267,542.</td>
</tr>
<tr>
<td>10b</td>
<td>Less: accumulated depreciation</td>
<td>1,041,366.</td>
</tr>
<tr>
<td>11</td>
<td>Investments - publicly traded securities</td>
<td>2,764,780.</td>
</tr>
<tr>
<td>12</td>
<td>Investments - other securities. See Part IV, line 11</td>
<td>12</td>
</tr>
<tr>
<td>13</td>
<td>Investments - program-related. See Part IV, line 11</td>
<td>13</td>
</tr>
<tr>
<td>14</td>
<td>Intangible assets</td>
<td>14</td>
</tr>
<tr>
<td>15</td>
<td>Other assets. See Part IV, line 11</td>
<td>15</td>
</tr>
<tr>
<td>16</td>
<td>Total assets. Add lines 1 through 15 (must equal line 33)</td>
<td>6,256,235.</td>
</tr>
<tr>
<td>17</td>
<td>Accounts payable and accrued expenses</td>
<td>98,356.</td>
</tr>
<tr>
<td>18</td>
<td>Grants payable</td>
<td>18</td>
</tr>
<tr>
<td>19</td>
<td>Deferred revenue</td>
<td>806,072.</td>
</tr>
<tr>
<td>20</td>
<td>Tax-exempt bond liabilities</td>
<td>20</td>
</tr>
<tr>
<td>21</td>
<td>Escrow or custodial account liability. Complete Part IV of Schedule D</td>
<td>21</td>
</tr>
<tr>
<td>22</td>
<td>Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons</td>
<td>22</td>
</tr>
<tr>
<td>23</td>
<td>Secured mortgages and notes payable to unrelated third parties</td>
<td>907,004.</td>
</tr>
<tr>
<td>24</td>
<td>Unsecured notes and loans payable to unrelated third parties</td>
<td>0.</td>
</tr>
<tr>
<td>25</td>
<td>Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D</td>
<td>750.</td>
</tr>
<tr>
<td>26</td>
<td>Total liabilities. Add lines 17 through 25</td>
<td>1,812,182.</td>
</tr>
<tr>
<td>27</td>
<td>Organizations that follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33.</td>
<td>3,560,722.</td>
</tr>
<tr>
<td>28</td>
<td>Net assets without donor restrictions</td>
<td>883,331.</td>
</tr>
<tr>
<td>29</td>
<td>Capital stock or trust principal, or current funds</td>
<td>29</td>
</tr>
<tr>
<td>30</td>
<td>Paid-in or capital surplus, or land, building, or equipment fund</td>
<td>30</td>
</tr>
<tr>
<td>31</td>
<td>Retained earnings, endowment, accumulated income, or other funds</td>
<td>31</td>
</tr>
<tr>
<td>32</td>
<td>Total net assets or fund balances</td>
<td>4,444,053.</td>
</tr>
<tr>
<td>33</td>
<td>Total liabilities and net assets/fund balances</td>
<td>6,256,235.</td>
</tr>
</tbody>
</table>
### Part XI: Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Total revenue (must equal Part VIII, column (A), line 12)</td>
<td>2,726,283.</td>
</tr>
<tr>
<td>2</td>
<td>Total expenses (must equal Part IX, column (A), line 25)</td>
<td>2,723,493.</td>
</tr>
<tr>
<td>3</td>
<td>Revenue less expenses. Subtract line 2 from line 1</td>
<td>2,790.</td>
</tr>
<tr>
<td>4</td>
<td>Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))</td>
<td>4,444,053.</td>
</tr>
<tr>
<td>5</td>
<td>Net unrealized gains (losses) on investments</td>
<td>13,540.</td>
</tr>
<tr>
<td>6</td>
<td>Donated services and use of facilities</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Investment expenses</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Prior period adjustments</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Other changes in net assets or fund balances (explain on Schedule O)</td>
<td>0.</td>
</tr>
<tr>
<td>10</td>
<td>Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))</td>
<td>4,460,383.</td>
</tr>
</tbody>
</table>

### Part XII: Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Accounting method used to prepare the Form 990:</td>
<td></td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2a</td>
<td>Were the organization's financial statements compiled or reviewed by an independent accountant?</td>
<td></td>
</tr>
<tr>
<td>2b</td>
<td>Were the organization's financial statements audited by an independent accountant?</td>
<td></td>
</tr>
<tr>
<td>2c</td>
<td>If &quot;Yes&quot; to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?</td>
<td></td>
</tr>
<tr>
<td>3a</td>
<td>As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?</td>
<td></td>
</tr>
<tr>
<td>3b</td>
<td>If &quot;Yes,&quot; did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits</td>
<td></td>
</tr>
</tbody>
</table>
### Part I: Reason for Public Charity Status

(All organizations must complete this part.) See instructions.

<table>
<thead>
<tr>
<th>The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>3</td>
</tr>
<tr>
<td>4</td>
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<td>a</td>
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<tr>
<td>b</td>
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<tr>
<td>c</td>
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<tr>
<td>d</td>
</tr>
<tr>
<td>e</td>
</tr>
<tr>
<td>f</td>
</tr>
<tr>
<td>g</td>
</tr>
</tbody>
</table>

#### (i) Name of supported organization

<table>
<thead>
<tr>
<th>(ii) EIN</th>
</tr>
</thead>
</table>

#### (iii) Type of organization (described on lines 1-10 above (see instructions))

| Yes | No |

#### (iv) Is the organization listed in your governing document? (see instructions)

#### (v) Amount of monetary support (see instructions)

#### (vi) Amount of other support (see instructions)

---

| Total |

---

**SCHEDULE A (Form 990 or 990-EZ) 2019**

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**Go to www.irs.gov/Form990 for instructions and the latest information.**

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**OMB No. 1545-0047**

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**AMERICAN HORTICULTURAL SOCIETY**

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**Employer identification number** 53-0226408
### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

#### Section A. Public Support

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2015</th>
<th>(b) 2016</th>
<th>(c) 2017</th>
<th>(d) 2018</th>
<th>(e) 2019</th>
<th>(f) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Gifts, grants, contributions, and membership fees received. (Do not include any “unusual grants.”)</td>
<td>1595092.</td>
<td>2554261.</td>
<td>1637404.</td>
<td>1026063.</td>
<td>1295591.</td>
<td>8108411.</td>
</tr>
<tr>
<td>2 Tax revenues levied for the organization’s benefit and either paid to or expended on its behalf</td>
<td>1595092.</td>
<td>2554261.</td>
<td>1637404.</td>
<td>1026063.</td>
<td>1295591.</td>
<td>8108411.</td>
</tr>
<tr>
<td>3 The value of services or facilities furnished by a governmental unit to the organization without charge</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 Total. Add lines 1 through 3</td>
<td>1595092.</td>
<td>2554261.</td>
<td>1637404.</td>
<td>1026063.</td>
<td>1295591.</td>
<td>8108411.</td>
</tr>
<tr>
<td>5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)</td>
<td>1532620.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Public support. Subtract line 5 from line 4.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>6575791.</td>
</tr>
</tbody>
</table>

#### Section B. Total Support

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2015</th>
<th>(b) 2016</th>
<th>(c) 2017</th>
<th>(d) 2018</th>
<th>(e) 2019</th>
<th>(f) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>7 Amounts from line 4</td>
<td>1595092.</td>
<td>2554261.</td>
<td>1637404.</td>
<td>1026063.</td>
<td>1295591.</td>
<td>8108411.</td>
</tr>
<tr>
<td>8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources</td>
<td>365,955.</td>
<td>347,716.</td>
<td>353,662.</td>
<td>329,708.</td>
<td>256,006.</td>
<td>1653047.</td>
</tr>
<tr>
<td>9 Net income from unrelated business activities, whether or not the business is regularly carried on</td>
<td>250.</td>
<td>250.</td>
<td></td>
<td></td>
<td>500.</td>
<td></td>
</tr>
<tr>
<td>10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Total support. Add lines 7 through 10</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>10122518.</td>
</tr>
<tr>
<td>12 Gross receipts from related activities, etc. (see instructions)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>6,159,287.</td>
</tr>
</tbody>
</table>

#### Section C. Computation of Public Support Percentage

<table>
<thead>
<tr>
<th></th>
<th>(a) 2015</th>
<th>(b) 2016</th>
<th>(c) 2017</th>
<th>(d) 2018</th>
<th>(e) 2019</th>
<th>(f) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>64.96 %</td>
</tr>
<tr>
<td>15 Public support percentage from 2018 Schedule A, Part II, line 14</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>62.94 %</td>
</tr>
<tr>
<td>16a 33 1/3% support test - 2019. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>16b 33 1/3% support test - 2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>17a 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the &quot;facts-and-circumstances&quot; test, check this box and stop here. Explain in Part VI how the organization meets the &quot;facts-and-circumstances&quot; test. The organization qualifies as a publicly supported organization</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>17b 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the &quot;facts-and-circumstances&quot; test, check this box and stop here. Explain in Part VI how the organization meets the &quot;facts-and-circumstances&quot; test. The organization qualifies as a publicly supported organization</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Part III  Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

#### Section A. Public Support

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2015</th>
<th>(b) 2016</th>
<th>(c) 2017</th>
<th>(d) 2018</th>
<th>(e) 2019</th>
<th>(f) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Gifts, grants, contributions, and membership fees received. (Do not include any &quot;unusual grants.&quot;)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 Gross receipts from activities that are not an unrelated trade or business under section 513</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5 The value of services or facilities furnished by a governmental unit to the organization without charge</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Total. Add lines 1 through 5</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7a Amounts included on lines 1, 2, and 3 received from disqualified persons</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7c Add lines 7a and 7b</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8 Public support. (Subtract line 7c from line 6)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Section B. Total Support

<table>
<thead>
<tr>
<th>Calendar year (or fiscal year beginning in)</th>
<th>(a) 2015</th>
<th>(b) 2016</th>
<th>(c) 2017</th>
<th>(d) 2018</th>
<th>(e) 2019</th>
<th>(f) Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>9 Amounts from line 6</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10c Add lines 10a and 10b</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13 Total support. (Add lines 9, 10c, 11, and 12.)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Section C. Computation of Public Support Percentage

| | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f)) |          |         |         |         |         |         |
| 16 Public support percentage from 2018 Schedule A, Part III, line 15 |          |         |         |         |         |         |

#### Section D. Computation of Investment Income Percentage

| | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f)) |          |         |         |         |         |         |
| 18 Investment income percentage from 2018 Schedule A, Part III, line 17 |          |         |         |         |         |         |

| | (a) 2015 | (b) 2016 | (c) 2017 | (d) 2018 | (e) 2019 | (f) Total |
| 19a 33 1/3% support tests - 2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization |          |         |         |         |         |         |
| 19b 33 1/3% support tests - 2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization |          |         |         |         |         |         |
| 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions |          |         |         |         |         |         |
Section A. All Supporting Organizations

1. Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.

2. Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).

3a. Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
   b. Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
   c. Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI how the organization put in place to ensure such use.

4a. Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
   b. Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
   c. Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.

5a. Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
   b. Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
   c. Substitutions only. Was the substitution the result of an event beyond the organization's control?

6. Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals who are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.

7. Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).

8. Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).

9a. Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
   b. Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
   c. Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

10a. Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
   b. Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)
Part IV  Supporting Organizations  (continued)

11 Has the organization accepted a gift or contribution from any of the following persons?
   a Person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?
   b A family member of a person described in (a) above?
   c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.

Section B. Type I Supporting Organizations

1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization’s directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization’s activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.

2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

Section C. Type II Supporting Organizations

1 Were a majority of the organization’s directors or trustees during the tax year also a majority of the directors or trustees of each of the organization’s supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

Section D. All Type III Supporting Organizations

1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization’s tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization’s governing documents in effect on the date of notification, to the extent not previously provided?

2 Were any of the organization’s officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).

3 By reason of the relationship described in (2), did the organization’s supported organizations have a significant voice in the organization’s investment policies and in directing the use of the organization’s income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization’s supported organizations played in this regard.

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
   a The organization satisfied the Activities Test. Complete line 2 below.
   b The organization is the parent of each of its supported organizations. Complete line 3 below.
   c The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).

2 Activities Test. Answer (a) and (b) below.
   a Did substantially all of the organization’s activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
   b Did the activities described in (a) constitute activities that, but for the organization’s involvement, one or more of the organization’s supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization’s position that its supported organization(s) would have engaged in these activities but for the organization’s involvement.

3 Parent of Supported Organizations. Answer (a) and (b) below.
   a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
   b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.
### Section A - Adjusted Net Income

<table>
<thead>
<tr>
<th></th>
<th>(A) Prior Year</th>
<th>(B) Current Year (optional)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Net short-term capital gain</td>
<td>1</td>
</tr>
<tr>
<td>2</td>
<td>Recoveries of prior-year distributions</td>
<td>2</td>
</tr>
<tr>
<td>3</td>
<td>Other gross income (see instructions)</td>
<td>3</td>
</tr>
<tr>
<td>4</td>
<td>Add lines 1 through 3.</td>
<td>4</td>
</tr>
<tr>
<td>5</td>
<td>Depreciation and depletion</td>
<td>5</td>
</tr>
<tr>
<td>6</td>
<td>Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>Other expenses (see instructions)</td>
<td>7</td>
</tr>
<tr>
<td>8</td>
<td><strong>Adjusted Net Income</strong> (subtract lines 5, 6, and 7 from line 4)</td>
<td>8</td>
</tr>
</tbody>
</table>

### Section B - Minimum Asset Amount

<table>
<thead>
<tr>
<th></th>
<th>(A) Prior Year</th>
<th>(B) Current Year (optional)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):</td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>Average monthly value of securities</td>
<td>1a</td>
</tr>
<tr>
<td>b</td>
<td>Average monthly cash balances</td>
<td>1b</td>
</tr>
<tr>
<td>c</td>
<td>Fair market value of other non-exempt-use assets</td>
<td>1c</td>
</tr>
<tr>
<td>d</td>
<td><strong>Total</strong> (add lines 1a, 1b, and 1c)</td>
<td>1d</td>
</tr>
<tr>
<td>e</td>
<td>Discount claimed for blockage or other factors (explain in detail in Part VI):</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Acquisition indebtedness applicable to non-exempt-use assets</td>
<td>2</td>
</tr>
<tr>
<td>3</td>
<td>Subtract line 2 from line 1d.</td>
<td>3</td>
</tr>
<tr>
<td>4</td>
<td>Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).</td>
<td>4</td>
</tr>
<tr>
<td>5</td>
<td>Net value of non-exempt-use assets (subtract line 4 from line 3)</td>
<td>5</td>
</tr>
<tr>
<td>6</td>
<td>Multiply line 5 by .035.</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>Recoveries of prior-year distributions</td>
<td>7</td>
</tr>
<tr>
<td>8</td>
<td><strong>Minimum Asset Amount</strong> (add line 7 to line 6)</td>
<td>8</td>
</tr>
</tbody>
</table>

### Section C - Distributable Amount

<table>
<thead>
<tr>
<th></th>
<th>Current Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Adjusted net income for prior year (from Section A, line 8, Column A)</td>
</tr>
<tr>
<td>2</td>
<td>Enter 85% of line 1.</td>
</tr>
<tr>
<td>3</td>
<td>Minimum asset amount for prior year (from Section B, line 8, Column A)</td>
</tr>
<tr>
<td>4</td>
<td>Enter greater of line 2 or line 3.</td>
</tr>
<tr>
<td>5</td>
<td>Income tax imposed in prior year</td>
</tr>
<tr>
<td>6</td>
<td><strong>Distributable Amount.</strong> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).</td>
</tr>
</tbody>
</table>

- 7 | Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). |
### Part VI

#### Section D - Distributions

<table>
<thead>
<tr>
<th>Current Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>3</td>
</tr>
<tr>
<td>4</td>
</tr>
<tr>
<td>5</td>
</tr>
<tr>
<td>6</td>
</tr>
<tr>
<td>7</td>
</tr>
<tr>
<td>8</td>
</tr>
<tr>
<td>9</td>
</tr>
<tr>
<td>10</td>
</tr>
</tbody>
</table>

#### Section E - Distribution Allocations

<table>
<thead>
<tr>
<th>(i) Excess Distributions</th>
<th>(ii) Underdistributions Pre-2019</th>
<th>(iii) Distributable Amount for 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Distributable amount for 2019 from Section C, line 6</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Underdistributions, if any, for years prior to 2019 (reasonable cause required- explain in Part VI). See instructions.</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Excess distributions carryover, if any, to 2019</td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>From 2014</td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>From 2015</td>
<td></td>
</tr>
<tr>
<td>c</td>
<td>From 2016</td>
<td></td>
</tr>
<tr>
<td>d</td>
<td>From 2017</td>
<td></td>
</tr>
<tr>
<td>e</td>
<td>From 2018</td>
<td></td>
</tr>
<tr>
<td>f</td>
<td>Total of lines 3a through e</td>
<td></td>
</tr>
<tr>
<td>g</td>
<td>Applied to underdistributions of prior years</td>
<td></td>
</tr>
<tr>
<td>h</td>
<td>Applied to 2019 distributable amount</td>
<td></td>
</tr>
<tr>
<td>i</td>
<td>Carryover from 2014 not applied (see instructions)</td>
<td></td>
</tr>
<tr>
<td>j</td>
<td>Remainder. Subtract lines 3g, 3h, and 3i from 3f.</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Distributions for 2019 from Section D, line 7:</td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>Applied to underdistributions of prior years</td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>Applied to 2019 distributable amount</td>
<td></td>
</tr>
<tr>
<td>c</td>
<td>Remainder. Subtract lines 4a and 4b from 4.</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td><strong>Excess distributions carryover to 2020.</strong> Add lines 3j and 4c.</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Breakdown of line 7:</td>
<td></td>
</tr>
<tr>
<td>a</td>
<td>Excess from 2015</td>
<td></td>
</tr>
<tr>
<td>b</td>
<td>Excess from 2016</td>
<td></td>
</tr>
<tr>
<td>c</td>
<td>Excess from 2017</td>
<td></td>
</tr>
<tr>
<td>d</td>
<td>Excess from 2018</td>
<td></td>
</tr>
<tr>
<td>e</td>
<td>Excess from 2019</td>
<td></td>
</tr>
</tbody>
</table>
Part VI  Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

MISCELLANEOUS

2015 AMOUNT: $ 0.

2016 AMOUNT: $ 0.

2017 AMOUNT: $ 1,100.

2018 AMOUNT: $ 1,300.

2019 AMOUNT: $ 8,160.

SALE OF DOMAIN NAME

2015 AMOUNT: $ 0.

2016 AMOUNT: $ 350,000.

2017 AMOUNT: $ 0.

2018 AMOUNT: $ 0.

2019 AMOUNT: $ 0.
Schedule B
(Form 990, 990-EZ, or 990-PF)

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Go to www.irs.gov/Form990 for the latest information.

2019

Name of the organization

AMERICAN HORTICULTURAL SOCIETY

Employer identification number

53-0226408

Organization type (check one):

File of:

Section:

Form 990 or 990-EZ

X 501(c)(3) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust not treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor’s total contributions.

Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) $5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than $1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than $1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don’t complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling $5,000 or more during the year ................................. $ 

Caution: An organization that isn’t covered by the General Rule and/or the Special Rules doesn’t file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer “No” on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn’t meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA  For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2019)

923451 11-06-19

COPY
### Part I

**Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.**

<table>
<thead>
<tr>
<th>(a) No.</th>
<th>(b) Name, address, and ZIP + 4</th>
<th>(c) Total contributions</th>
<th>(d) Type of contribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>$251,600.</td>
<td>Person ☑ Payroll ☐ Noncash ☐</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>$84,949.</td>
<td>Person ☑ Payroll ☐ Noncash ☑</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>$48,451.</td>
<td>Person ☑ Payroll ☐ Noncash ☑</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>$37,477.</td>
<td>Person ☑ Payroll ☐ Noncash ☐</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Complete Part II for noncash contributions.)</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Part II Noncash Property

(See instructions. Use duplicate copies of Part II if additional space is needed.)

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Description of noncash property given</th>
<th>(c) FMV (or estimate)</th>
<th>(d) Date received</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>AUCTION ITEMS - TRAVEL AND HORTICULTURAL</td>
<td>$ 20,499.</td>
<td>09/30/19</td>
</tr>
<tr>
<td>3</td>
<td>AUCTION ITEMS</td>
<td>$ 351.</td>
<td>09/05/19</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
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<td>$</td>
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<td></td>
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<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

Name of organization: AMERICAN HORTICULTURAL SOCIETY

Employer identification number: 53-0226408
Completing Part III, enter the total of exclusively religious, charitable, etc., contributions of
for the year.

<table>
<thead>
<tr>
<th>(a) No. from Part I</th>
<th>(b) Purpose of gift</th>
<th>(c) Use of gift</th>
<th>(d) Description of how gift is held</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

**AMERICAN HORTICULTURAL SOCIETY**

53-0226408

Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than $1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of $1,000 or less for the year. [Enter info. once.] ▶ $
Supplemental Financial Statements

Part I - Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

1. Total number at end of year
2. Aggregate value of contributions to (during year)
3. Aggregate value of grants from (during year)
4. Aggregate value at end of year

(a) Donor advised funds
(b) Funds and other accounts

5. Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization’s property, subject to the organization’s exclusive legal control?
   Yes  No

6. Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?
   Yes  No

Part II - Conservation Easements.

1. Purpose(s) of conservation easements held by the organization (check all that apply).
   [ ] Preservation of land for public use (for example, recreation or education)
   [ ] Preservation of a historically important land area
   [ ] Protection of natural habitat
   [ ] Preservation of a certified historic structure
   [ ] Preservation of open space

2. Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

   a. Total number of conservation easements
   b. Total acreage restricted by conservation easements
   c. Number of conservation easements on a certified historic structure included in (a)
   d. Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register

3. Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year.

4. Number of states where property subject to conservation easement is located.

5. Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
   Yes  No

6. Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year.

7. Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year.

8. Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?
   Yes  No

9. In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization’s financial statements that describes the organization’s accounting for conservation easements.

Part III - Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

1. If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

2. If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

   a. Revenue included on Form 990, Part VIII, line 1
   b. Assets included in Form 990, Part X
Schedule D (Form 990) 2019

AMERICAN HORTICULTURAL SOCIETY 53-0226408 Page 2

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization’s acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
   a Public exhibition
   b Scholarly research
   c Preservation for future generations
   d Loan or exchange program
   e Other

4 Provide a description of the organization’s collections and explain how they further the organization’s exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization’s collection? □ Yes □ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered “Yes” on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? □ Yes □ No

   b If “Yes,” explain the arrangement in Part XIII and complete the following table:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1c Beginning balance</td>
<td></td>
</tr>
<tr>
<td>1d Additions during the year</td>
<td></td>
</tr>
<tr>
<td>1e Distributions during the year</td>
<td></td>
</tr>
<tr>
<td>1f Ending balance</td>
<td></td>
</tr>
</tbody>
</table>

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? □ Yes □ No

   b If “Yes,” explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII.

Part V Endowment Funds. Complete if the organization answered “Yes” on Form 990, Part IV, line 10.

1a Beginning of the year balance
b Contributions
c Net investment earnings, gains, and losses
d Grants or scholarships
e Other expenditures for facilities and programs
f Administrative expenses
g End of year balance


<table>
<thead>
<tr>
<th>Year</th>
<th>(a) Current year</th>
<th>(b) Prior year</th>
<th>(c) Two years back</th>
<th>(d) Three years back</th>
<th>(e) Four years back</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>543,711</td>
<td>543,106</td>
<td>542,157</td>
<td>541,349</td>
<td>539,719</td>
</tr>
<tr>
<td>2018</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2017</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
   a Board designated or quasi-endowment ▶ 1.19%
   b Permanent endowment ▶ 98.81%
   c Term endowment ▶ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization:

   (i) Unrelated organizations □ Yes □ No
   (ii) Related organizations □ Yes □ No

   (3b) If “Yes” on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization’s endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered “Yes” on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

<table>
<thead>
<tr>
<th>Description of property</th>
<th>(a) Cost or other basis (investment)</th>
<th>(b) Cost or other basis (other)</th>
<th>(c) Accumulated depreciation</th>
<th>(d) Book value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land</td>
<td>1,891,563</td>
<td></td>
<td>1,891,563</td>
<td></td>
</tr>
<tr>
<td>Buildings</td>
<td>1,056,137</td>
<td>820,406</td>
<td>235,731</td>
<td></td>
</tr>
<tr>
<td>Leasehold improvements</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Equipment</td>
<td>167,140</td>
<td>127,439</td>
<td>39,701</td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td>152,702</td>
<td>93,521</td>
<td>59,181</td>
<td></td>
</tr>
</tbody>
</table>

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) ▶ 2,226,176.
### Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

<table>
<thead>
<tr>
<th>(a) Description of security or category (including name of security)</th>
<th>(b) Book value</th>
<th>(c) Method of valuation: Cost or end-of-year market value</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Financial derivatives</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(2) Closely held equity interests</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(3) Other</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(A)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(B)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(C)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(D)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(E)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(F)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(G)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(H)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total: (Col. (b) must equal Form 990, Part X, col. (B) line 12.)

### Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

<table>
<thead>
<tr>
<th>(a) Description of investment</th>
<th>(b) Book value</th>
<th>(c) Method of valuation: Cost or end-of-year market value</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(2)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(3)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(4)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(5)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(6)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(7)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(8)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(9)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total: (Col. (b) must equal Form 990, Part X, col. (B) line 13.)

### Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

<table>
<thead>
<tr>
<th>(a) Description</th>
<th>(b) Book value</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1)</td>
<td></td>
</tr>
<tr>
<td>(2)</td>
<td></td>
</tr>
<tr>
<td>(3)</td>
<td></td>
</tr>
<tr>
<td>(4)</td>
<td></td>
</tr>
<tr>
<td>(5)</td>
<td></td>
</tr>
<tr>
<td>(6)</td>
<td></td>
</tr>
<tr>
<td>(7)</td>
<td></td>
</tr>
<tr>
<td>(8)</td>
<td></td>
</tr>
<tr>
<td>(9)</td>
<td></td>
</tr>
</tbody>
</table>

Total: (Column (b) must equal Form 990, Part X, col. (B) line 15.)

### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability | (b) Book value
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Federal income taxes</td>
<td></td>
</tr>
<tr>
<td>(2) RENTAL DEPOSIT</td>
<td>2,000.</td>
</tr>
<tr>
<td>(3) DEFERRED LEASE INCENTIVES</td>
<td>3,026.</td>
</tr>
<tr>
<td>(4)</td>
<td></td>
</tr>
<tr>
<td>(5)</td>
<td></td>
</tr>
<tr>
<td>(6)</td>
<td></td>
</tr>
<tr>
<td>(7)</td>
<td></td>
</tr>
<tr>
<td>(8)</td>
<td></td>
</tr>
<tr>
<td>(9)</td>
<td></td>
</tr>
</tbody>
</table>

Total: (Column (b) must equal Form 990, Part X, col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII  

<table>
<thead>
<tr>
<th>(a) Description of liability</th>
<th>(b) Book value</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Federal income taxes</td>
<td></td>
</tr>
<tr>
<td>(2) RENTAL DEPOSIT</td>
<td>2,000.</td>
</tr>
<tr>
<td>(3) DEFERRED LEASE INCENTIVES</td>
<td>3,026.</td>
</tr>
<tr>
<td>(4)</td>
<td></td>
</tr>
<tr>
<td>(5)</td>
<td></td>
</tr>
<tr>
<td>(6)</td>
<td></td>
</tr>
<tr>
<td>(7)</td>
<td></td>
</tr>
<tr>
<td>(8)</td>
<td></td>
</tr>
<tr>
<td>(9)</td>
<td></td>
</tr>
</tbody>
</table>

Total: (Column (b) must equal Form 990, Part X, col. (B) line 25.)

5,026.
### Part XI | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<table>
<thead>
<tr>
<th></th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Total revenue, gains, and other support per audited financial statements</td>
<td>2,888,267</td>
</tr>
<tr>
<td>2</td>
<td>Amounts included on line 1 but not on Form 990, Part VIII, line 12:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Net unrealized gains (losses) on investments</td>
<td>13,540</td>
</tr>
<tr>
<td></td>
<td>b Donated services and use of facilities</td>
<td>27,500</td>
</tr>
<tr>
<td></td>
<td>c Recoveries of prior year grants</td>
<td></td>
</tr>
<tr>
<td></td>
<td>d Other (Describe in Part XIII.)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>e Add lines 2a through 2d</td>
<td>41,040</td>
</tr>
<tr>
<td>3</td>
<td>Subtract line 2e from line 1</td>
<td>2,847,227</td>
</tr>
<tr>
<td>4</td>
<td>Amounts included on Form 990, Part VIII, line 12, but not on line 1:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Investment expenses not included on Form 990, Part VIII, line 7b</td>
<td>20,292</td>
</tr>
<tr>
<td></td>
<td>b Other (Describe in Part XIII.)</td>
<td>-141,236</td>
</tr>
<tr>
<td></td>
<td>c Add lines 4a and 4b</td>
<td>-120,944</td>
</tr>
<tr>
<td>5</td>
<td>Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)</td>
<td>2,726,283</td>
</tr>
</tbody>
</table>

### Part XII | Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<table>
<thead>
<tr>
<th></th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Total expenses and losses per audited financial statements</td>
<td>2,871,937</td>
</tr>
<tr>
<td>2</td>
<td>Amounts included on line 1 but not on Form 990, Part IX, line 25:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Donated services and use of facilities</td>
<td>27,500</td>
</tr>
<tr>
<td></td>
<td>b Prior year adjustments</td>
<td></td>
</tr>
<tr>
<td></td>
<td>c Other losses</td>
<td></td>
</tr>
<tr>
<td></td>
<td>d Other (Describe in Part XIII.)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>e Add lines 2a through 2d</td>
<td>168,736</td>
</tr>
<tr>
<td>3</td>
<td>Subtract line 2e from line 1</td>
<td>2,703,201</td>
</tr>
<tr>
<td>4</td>
<td>Amounts included on Form 990, Part IX, line 25, but not on line 1:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>a Investment expenses not included on Form 990, Part VIII, line 7b</td>
<td>20,292</td>
</tr>
<tr>
<td></td>
<td>b Other (Describe in Part XIII.)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>c Add lines 4a and 4b</td>
<td>20,292</td>
</tr>
<tr>
<td>5</td>
<td>Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)</td>
<td>2,723,493</td>
</tr>
</tbody>
</table>

### Part XIII | Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART V, LINE 4:**

THE ENDOWMENT FUNDS ARE SET UP TO SUPPORT THE SOCIETY’S AWARDS PROGRAM, INTERNSHIPS, STAFF DEVELOPMENT, AND GENERAL OPERATIONS.

**PART X, LINE 2:**

THE SOCIETY PERFORMED AN EVALUATION OF UNCERTAINTY IN INCOME TAXES FOR THE YEAR ENDED JUNE 30, 2020, AND DETERMINED THAT THERE WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS, OR THAT MAY HAVE ANY EFFECT ON ITS TAX-EXEMPT STATUS.

**PART XI, LINE 4B – OTHER ADJUSTMENTS:**

ADDITIONAL SPECIAL EVENT EXPENSE -85,877.
<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>COST OF GOODS SOLD</td>
<td>-24,180</td>
</tr>
<tr>
<td>RENT EXPENSE</td>
<td>-31,179</td>
</tr>
<tr>
<td>TOTAL TO SCHEDULE D, PART XI, LINE 4B</td>
<td>-141,236</td>
</tr>
</tbody>
</table>

**PART XII, LINE 2D - OTHER ADJUSTMENTS:**

<table>
<thead>
<tr>
<th>Additional Special Event Expense</th>
<th>85,877</th>
</tr>
</thead>
<tbody>
<tr>
<td>COST OF GOODS SOLD</td>
<td>24,180</td>
</tr>
<tr>
<td>RENT EXPENSE</td>
<td>31,179</td>
</tr>
<tr>
<td>TOTAL TO SCHEDULE D, PART XII, LINE 2D</td>
<td>141,236</td>
</tr>
</tbody>
</table>
### Fundraising Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1. Indicate whether the organization raised funds through any of the following activities. Check all that apply.
   - a) Mail solicitations
   - b) Internet and email solicitations
   - c) Phone solicitations
   - d) In-person solicitations
   - e) Solicitation of non-government grants
   - f) Solicitation of government grants
   - g) Special fundraising events

2. Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?
   - Yes [x]  
   - No [ ]

   If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization.

<table>
<thead>
<tr>
<th>(i) Name and address of individual or entity (fundraiser)</th>
<th>(ii) Activity</th>
<th>(iii) Did fundraiser have custody or control of contributions?</th>
<th>(iv) Gross receipts from activity</th>
<th>(v) Amount paid to (or retained by) fundraiser listed in col. (i)</th>
<th>(vi) Amount paid to (or retained by) organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>AVALON CONSULTING - 805 15TH STREET, NW, SUITE 700,</td>
<td>MARKETING CONSULTING</td>
<td>X</td>
<td>993,118.</td>
<td>77,590.</td>
<td>915,528.</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
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<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

   **Total**

   |                            |                |                            | 993,118.                        | 77,590.                                   | 915,528.                                    |

3. List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

   - AL, AK, AR, CA, CO, CT, DC, FL, GA, HI, IL, KS, KY, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, TN, UT, VA, WV, WI

---

**For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**
## Part II  Fundraising Events

Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000.

<table>
<thead>
<tr>
<th>Event</th>
<th>(a) Event #1</th>
<th>(b) Event #2</th>
<th>(c) Other events</th>
<th>(d) Total events</th>
</tr>
</thead>
<tbody>
<tr>
<td>GALA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Gross receipts</td>
<td>193,965</td>
<td></td>
<td>193,965</td>
</tr>
<tr>
<td>2</td>
<td>Less: Contributions</td>
<td>86,931</td>
<td></td>
<td>86,931</td>
</tr>
<tr>
<td>3</td>
<td>Gross income (line 1 minus line 2)</td>
<td>107,034</td>
<td></td>
<td>107,034</td>
</tr>
<tr>
<td>4</td>
<td>Cash prizes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Noncash prizes</td>
<td>80,291</td>
<td></td>
<td>80,291</td>
</tr>
<tr>
<td>6</td>
<td>Rent/facility costs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Food and beverages</td>
<td>21,157</td>
<td></td>
<td>21,157</td>
</tr>
<tr>
<td>8</td>
<td>Entertainment</td>
<td>3,342</td>
<td></td>
<td>3,342</td>
</tr>
<tr>
<td>9</td>
<td>Other direct expenses</td>
<td>2,244</td>
<td></td>
<td>2,244</td>
</tr>
<tr>
<td>10</td>
<td>Direct expense summary</td>
<td>Add lines 4 through 9 in column (d)</td>
<td>107,034</td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Net income summary</td>
<td>Subtract line 10 from line 3, column (d)</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

## Part III  Gaming

Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a.

<table>
<thead>
<tr>
<th>Event</th>
<th>(a) Bingo</th>
<th>(b) Pull tabs/progressive bingo</th>
<th>(c) Other gaming</th>
<th>(d) Total gaming (add col. (a) through col. (c))</th>
</tr>
</thead>
<tbody>
<tr>
<td>GALA</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Gross revenue</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Cash prizes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Noncash prizes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Rent/facility costs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Other direct expenses</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Volunteer labor</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Direct expense summary</td>
<td>Add lines 2 through 5 in column (d)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Net gaming income summary</td>
<td>Subtract line 7 from line 1, column (d)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

9 Enter the state(s) in which the organization conducts gaming activities:

a Is the organization licensed to conduct gaming activities in each of these states?  

b If "No," explain:  

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year?  

b If "Yes," explain:  

--
Schedule G (Form 990 or 990-EZ) 2019  

AERIAL MORTAL EBMRE SIE IR 53-0226408 Page 3

11 Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity conducted in:
   a. The organization's facility ☐ 13a %
   b. An outside facility ☐ 13b %

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization $ $ and the amount of gaming revenue retained by the third party $ $.

c If "Yes," enter name and address of the third party:

Name ▶

Address ▶

16 Gaming manager information:

Name ▶

Gaming manager compensation $ $.

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:
   a. Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

   b. Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization’s own exempt activities during the tax year $ .

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: AVALON CONSULTING

(I) ADDRESS OF FUNDRAISER:

805 15TH STREET, NW, SUITE 700, WASHINGTON, DC 20005

932083 09-11-19

COPY

16360817 150872 AHS 2019.0610 AMERICAN HORTICULTURAL SO AHS____3
Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Part I
Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- First-class or charter travel
- Travel for companions
- Tax indemnification and gross-up payments
- Discretionary spending account
- Housing allowance or residence for personal use
- Payments for business use of personal residence
- Health or social club dues or initiation fees
- Personal services (such as maid, chauffeur, chef)

1b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- Compensation committee
- Independent compensation consultant
- Form 990 of other organizations
- Written employment contract
- Compensation survey or study
- Approval by the board or compensation committee

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.
**Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.**

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii).

**Note:** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

<table>
<thead>
<tr>
<th>(A) Name and Title</th>
<th>(B) Breakdown of W-2 and/or 1099-MISC compensation</th>
<th>(C) Retirement and other deferred compensation</th>
<th>(D) Nontaxable benefits</th>
<th>(E) Total of columns (B)(i)-(D)</th>
<th>(F) Compensation in column (B) reported as deferred on prior Form 990</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) MARY ELIZABETH TUTTLE</td>
<td>(i) 144,423.</td>
<td>0.</td>
<td>0.</td>
<td>9,523.</td>
<td>1,248.</td>
</tr>
<tr>
<td>PRESIDENT &amp; CEO - UNTIL 10/2019</td>
<td>(ii) 0.</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
<td>0.</td>
</tr>
</tbody>
</table>
Part III  Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________
## SCHEDULE M (Form 990)

### Noncash Contributions

**OMB No. 1545-0047**

**Department of the Treasury**

**Internal Revenue Service**

**932141  09-27-19**

**Open to Public Inspection**

**Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**

**Attach to Form 990.**

**Go to www.irs.gov/Form990 for instructions and the latest information.**

---

**Name of the organization:** AMERICAN HORTICULTURAL SOCIETY

**Employer identification number:** 53-0226408

---

### Part I

#### Types of Property

<table>
<thead>
<tr>
<th>(a) Check if applicable</th>
<th>(b) Number of contributions or items contributed</th>
<th>(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g</th>
<th>(d) Method of determining noncash contribution amounts</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Art - Works of art</td>
<td>X</td>
<td>4</td>
<td>1,110. FMV</td>
</tr>
<tr>
<td>2 Art - Historical treasures</td>
<td>X</td>
<td>4</td>
<td>1,747. FMV</td>
</tr>
<tr>
<td>3 Art - Fractional interests</td>
<td>X</td>
<td>4</td>
<td>10,309. FMV</td>
</tr>
<tr>
<td>4 Books and publications</td>
<td>X</td>
<td>1</td>
<td>24,421. FMV, NET OF FEES</td>
</tr>
<tr>
<td>5 Clothing and household goods</td>
<td>X</td>
<td>1</td>
<td>50. FMV</td>
</tr>
<tr>
<td>6 Cars and other vehicles</td>
<td></td>
<td>3</td>
<td>1,554. FMV</td>
</tr>
<tr>
<td>7 Boats and planes</td>
<td></td>
<td>3</td>
<td>31,680. FMV</td>
</tr>
<tr>
<td>8 Intellectual property</td>
<td>X</td>
<td>15</td>
<td>31,680. FMV</td>
</tr>
<tr>
<td>9 Securities - Publicly traded</td>
<td>X</td>
<td>1</td>
<td>20,909. FMV</td>
</tr>
<tr>
<td>10 Securities - Closely held stock</td>
<td>X</td>
<td>1</td>
<td>7,713. FMV</td>
</tr>
<tr>
<td>11 Securities - Partnership, LLC, or trust interests</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>12 Securities - Miscellaneous</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>13 Qualified conservation contribution - Historic structures</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>14 Qualified conservation contribution - Other</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>15 Real estate - Residential</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>16 Real estate - Commercial</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>17 Real estate - Other</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>18 Collectibles</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>19 Food inventory</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>20 Drugs and medical supplies</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>21 Taxidermy</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>22 Historical artifacts</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>23 Scientific specimens</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>24 Archeological artifacts</td>
<td>X</td>
<td>1</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>25 Other (TOUR &amp; TRAVEL)</td>
<td>X</td>
<td>15</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>26 Other (MISC. AUCTION)</td>
<td>X</td>
<td>15</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>27 Other (HORTICULTURAL)</td>
<td>X</td>
<td>15</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>28 Other (ENTERTAINMENT)</td>
<td>X</td>
<td>15</td>
<td>3,574. FMV</td>
</tr>
<tr>
<td>29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement</td>
<td>X</td>
<td>29</td>
<td></td>
</tr>
</tbody>
</table>

---

**30a** During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn’t required to be used for exempt purposes for the entire holding period?  

**Yes** | **No**
---|---
| | X |

**b** If "Yes," describe the arrangement in Part II.

---

**31** Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?  

**Yes** | **No**
---|---
| | X |

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**32a** Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?  

**Yes** | **No**
---|---
| | X |

**b** If "Yes," describe in Part II.

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**33** If the organization didn’t report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

**LHA**  

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2019
PART I, OTHER TYPES OF PROPERTY:

GIFT CARDS

(A) CHECK IF APPLICABLE = X

(B) NUMBER OF CONTRIBUTIONS = 18

(C) REVENUE REPORTED ON FORM 990, PART VIII $ 2755.

(D) METHOD OF DETERMINING REVENUE: FMV

JEWELRY

(A) CHECK IF APPLICABLE = X

(B) NUMBER OF CONTRIBUTIONS = 2

(C) REVENUE REPORTED ON FORM 990, PART VIII $ 1420.

(D) METHOD OF DETERMINING REVENUE: FMV

SCHEDULE M, PART I, COLUMN (B):

THE TOTAL REPRESENTED IN PART I, COLUMN (B) REPRESENTS THE NUMBER OF CONTRIBUTIONS THAT WERE RECEIVED.

SCHEDULE M, LINE 32B:

THE BOARD OF DIRECTORS ADOPTED A GIFT ACCEPTANCE POLICY ON JUNE 21, 2018 WHICH DEFINES THE TYPES OF ACCEPTABLE NON-STANDARD CONTRIBUTIONS AND THE CONDITIONS/TERMS IN WHICH THE SOCIETY WILL ACCEPT THEM.
PAGE 1, BOX B, AMENDED RETURN:

THE 2019 FEDERAL FORM 990 WAS AMENDED TO ACCURATELY REFLECT GOVERNANCE
ACTIVITY RELATED TO CONFLICTS OF INTEREST. THE AMENDMENT CHANGED PART
VI, SECTION B, LINE 12 C AS WELL AS THE EXPLANATION ON SCHEDULE O. IN
ADDITION, PART VI, LINE 4 WAS CHANGED TO YES TO REFLECT A BYLAW CHANGE
THAT OCCURED DURING THE YEAR. THE EXPLANATION FOR PART VI, LINE 11 B
WAS ALSO MODIFIED TO CLARIFY THAT THE RETURN IS MERELY PROVIDED FOR
REVIEW BY THE FULL BOARD PRIOR TO FILING.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

TO APPROXIMATELY 325 PUBLIC GARDENS AND ARBORETA NATIONWIDE AND, ALONG
WITH INTERNATIONAL TRAVEL-STUDY TRIPS AND OTHER SPECIAL PROGRAMS,
OFFERS THE OPPORTUNITY FOR EXPERIENTIAL, GARDEN-BASED LEARNING AND
APPRECIATION. THE SOCIETY'S NATIONAL AWARDS PROGRAMS ENCOURAGE
EXCELLENCE AND HONOR THE ACHIEVEMENTS OF INDIVIDUALS AND ORGANIZATIONS
THAT HAVE MADE SIGNIFICANT CONTRIBUTIONS TO HORTICULTURE IN AMERICA.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

AMATEUR GARDENERS ACROSS AMERICA. THE AHS ENGAGES A NATIONAL COMMUNITY
OF GARDENERS AND GARDEN ENTHUSIASTS AROUND THE WORLD VIA MULTIPLE
SOCIAL MEDIA PLATFORMS.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

GARDENS AND BUILDINGS - THE AHS MAINTAINS, OPENS TO THE PUBLIC, AND
ENHANCES RIVER FARM, THE SOCIETY'S 25-ACRE HEADQUARTERS, WHICH WAS ONE
OF FIVE VIRGINIA PROPERTIES ORIGINALLY OWNED BY GEORGE WASHINGTON. A SITE OF REGIONAL, NATIONAL, HORTICULTURAL AND HISTORIC SIGNIFICANCE, RIVER FARM IS OPEN TO VISITORS AND SERVES AS A VENUE FOR EDUCATIONAL PROGRAMS, BOTANICALLY THEMED EXHIBITS, CIVIC MEETINGS AND SPECIAL EVENTS. THE PROPERTY'S GARDENS AND NATURAL AREAS INCLUDE MANY DEMONSTRATION AREAS AND MODELS PROMOTING HORTICULTURAL INNOVATION, PRACTICAL EXPERIMENTATION, SUSTAINABILITY AND CONSERVATION. RIVER FARM STAFF WORK WITH AN ENGAGED LOCAL VOLUNTEER BASE TO MAINTAIN THE PROPERTY. RIVER FARM STAFF ALSO PROVIDE INTERPRETIVE EDUCATIONAL CONTENT, TOURS AND COORDINATION IN SUPPORT OF THE SOCIETY'S ON-SITE AND NATIONAL PROGRAMS. THE AHS DERIVES REVENUE TO MAINTAIN RIVER FARM AND SUPPORT ITS MISSION PROGRAMS THROUGH ITS GARDEN SHOP, EXHIBITION PROGRAM, TOURS, AND SITE RENTALS FOR WEDDINGS, MEMORIALS, RETREATS, AND SPECIAL EVENTS.

EXPENSES $ 396,845. INCLUDING GRANTS OF $ 0. REVENUE $ 4,314.

FORM 990, PART VI, SECTION A, LINE 4:
THE SOCIETY'S BYLAWS WERE MODIFIED DURING THE YEAR TO UPDATE DIRECTOR TERMS TO ADDRESS ORGANIZATIONAL NEEDS.

FORM 990, PART VI, SECTION B, LINE 11B:
THE DRAFT OF THE FEDERAL FORM 990 IS FIRST REVIEWED BY THE ORGANIZATION'S FINANCIAL STAFF AND PRESIDENT & CEO, THEN THE FINANCE/AUDIT COMMITTEE REVIEWS AND APPROVES IT, AND THE APPROVED DRAFT IS SUBSEQUENTLY DISTRIBUTED TO THE FULL BOARD OF DIRECTORS FOR REVIEW PRIOR TO FILING WITH THE INTERNAL REVENUE SERVICE.

FORM 990, PART VI, SECTION B, LINE 12:
THE SOCIETY STRIVES TO COMPLY WITH THE INTERNAL REVENUE SERVICE'S SUGGESTED
BEST PRACTICES REGARDING CONFLICT OF INTEREST POLICIES APPLICABLE TO
NONPROFIT AND CHARITABLE ORGANIZATIONS. UNDER THE SOCIETY'S CONFLICT OF
INTEREST POLICY, OFFICERS, BOARD OF DIRECTORS AND KEY EMPLOYEES ARE
REQUIRED TO PROMPTLY DISCLOSE ANY CONFLICTS OF INTEREST.

THE POLICY APPLIES TO ALL OFFICERS, DIRECTORS AND EMPLOYEES. IT DEFINES
AREAS OF POTENTIAL CONFLICT, THE PROCESSES FOR INDEPENDENT REVIEW AND
RESOLUTION OF POTENTIAL CONFLICTS, AND THE ACTIONS REQUIRED IN THE EVENT OF
NON-COMPLIANCE. IN CASES WHERE THE BOARD OF DIRECTORS, A COMMITTEE THEREOF,
THE EXECUTIVE DIRECTOR OR A SUPERVISOR HAS REASONABLE CAUSE TO BELIEVE AN
INDIVIDUAL HAS FAILED TO COMPLY WITH THE POLICY, THE INDIVIDUAL IS PROVIDED
AMERICAN HORTICULTURAL SOCIETY 53-0226408 AN OPPORTUNITY TO EXPLAIN THE
ALLEGED VIOLATION. VIOLATORS ARE SUBJECT TO DISCIPLINARY AND CORRECTIVE
ACTION. ANY CONFLICT OF INTEREST ON THE PART OF ANY MEMBER OF THE BOARD OF
DIRECTORS SHALL BE DISCLOSED BY THE BOARD MEMBER TO THE BOARD OF DIRECTORS
AT LEAST ANNUALLY AND MADE A MATTER OF RECORD. WHEN ANY SUCH INTEREST
BECOMES RELEVANT TO ANY SUBJECT REQUIRING ACTION OF THE BOARD OF DIRECTORS,
THE DIRECTOR HAVING A CONFLICT SHALL CALL IT TO THE ATTENTION OF THE
EXECUTIVE DIRECTOR AND THE CHAIRMAN AND, IF THE MATTER IS BEING CONSIDERED
BY A COMMITTEE OF THE BOARD OF DIRECTORS, TO THE ATTENTION ALSO OF THE
CHAIR OF SUCH COMMITTEE.

THE POLICY ALSO PROVIDES FOR A SIGNED AND WRITTEN CONFLICT OF INTEREST
DISCLOSURE FORM TO BE PROVIDED BY ALL OFFICERS, DIRECTORS AND KEY
EMPLOYEES. OFFICIAL SIGNED FORMS WERE COLLECTED FROM ALL BOARD MEMBERS IN
2016, 2018 AND 2020 AND WILL BE COLLECTED ANNUALLY GOING FORWARD. DUE TO
CHANGES IN MANAGEMENT, NEW VERSIONS OF THESE DOCUMENTS WERE NOT OBTAINED IN
FY 2020. HOWEVER, THIS WAS RECTIFIED PRIOR TO THE END OF 2020, WHEN
CONFLICT OF INTEREST FORMS WERE PROVIDED TO AND SIGNED BY ALL BOARD
MEMBERS.

FORM 990, PART VI, SECTION B, LINE 15A:
THE COMPENSATION FOR THE SOCIETY'S EXECUTIVE DIRECTOR/PRESIDENT & CEO IS
ESTABLISHED BY THE EXECUTIVE COMMITTEE. THE MEMBERS OF THE EXECUTIVE
COMMITTEE ARE INDEPENDENT AND USE INFORMATION FROM INDUSTRY COMPENSATION
SURVEYS. THE SECRETARY MAINTAINS RECORDS OF THE MEETINGS OF THE EXECUTIVE
COMMITTEE.

DURING FY 20, BETH TUTTLE RESIGNED AND AN INTERIM CEO WAS HIRED IN OCTOBER
2019. A CEO SEARCH WAS COMMENCED BUT SUSPENDED BY THE BOARD BECAUSE
COVID-19 HAS MADE IT DIFFICULT TO INTERVIEW AND HIRE A NEW PERSON.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:
AL, AR, CA, FL, GA, HI, IL, KS, KY, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, OR, PA, RI, SC, TN, UT
VA, WV, WI

FORM 990, PART VI, SECTION C, LINE 19:
THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, FEDERAL FORM 990,
FORM 1023, AND FINANCIAL STATEMENTS ARE AVAILABLE FROM THE CFO AND DIRECTOR
OF ACCOUNTING UPON REQUEST. THE ANNUAL FORM 990 AND AUDITED FINANCIAL
STATEMENTS ARE MADE AVAILABLE ON THE ORGANIZATION'S WEB SITE.